

Proud partnership with



JB Hi-Fi Business
Better for Business



JB Hi-Fi Group Commercial

Built on Australia's best known and most trusted retail brands.

JB Hi-Fi Group Commercial provides businesses with an unrivalled range of products and services, provided at great prices, combined with genuine personal service from specialist staff.



JB Hi-Fi Group Commercial

A business built on strong relationships

Bringing together the world's most respected technology brands into a single managed solution for your business.



JB Hi-Fi Business


Providing fit-for-purpose, customised solutions to meet the needs of our Commercial clients.

100%
OWNED
by the
JB Hi-Fi Group

OVER
20
years serving
Business, Enterprise
& Government

Fastest
Growing division
of the Group

300 
STORES
within the JB Hi-Fi and
The Good Guys Network

1600

field engineers


CISCO
Awarded Cisco
Partner of the Year

Accredited
Accredited Service &
Warranty Partner of
Lenovo, Apple, HP


Most Satisfied Customers
The Good Guys



JB Hi-Fi Business & Education Technology Buyback Program

Unlock value and drive sustainable business.

JB Hi-Fi Business has partnered with Moorup to provide a simple and secure way to recover value from your business' redundant and end of life technology assets. Best of all, by ethically trading in your technology and giving it a second life, your business will be contributing to a cleaner planet and more sustainable future.

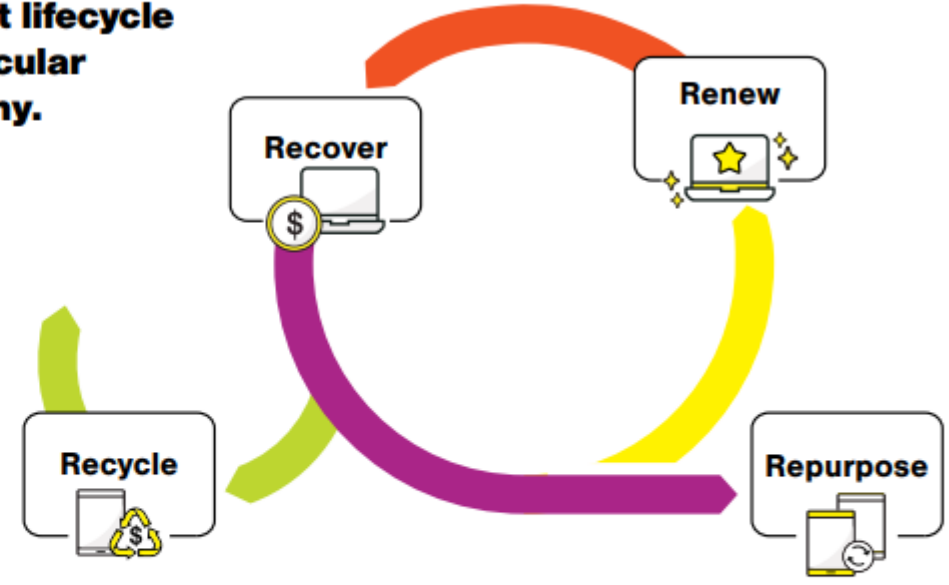
Support your Corporate and Social Responsibility goals
E-Waste is growing faster than any other type of waste. The Buyback Program can potentially reduce your environmental impact by creating a circular economy – a system where resources are re-used and recycled.

De-risk your critical information
Data security is paramount for corporates and educational institutions. Our Buyback partner uses Blancco Mobile Diagnostics & Erasure software, compliant with ISO 27001. All erasures on your obsolete and end of life assets are verified and certified through a tamper-proof audit trail.

Reduce your total cost of ownership with JB Hi-Fi Business credit
With today's market pressures, maximising business investments and minimising your total cost of ownership is key. By extracting residual value from your old or unused assets, you can receive credit on your JB Hi-Fi Business account to offset the cost of your technology upgrades.

No additional or hidden costs
The price quoted for this service includes device collection, certified secure data erasure and e-Waste recycling, with no additional or hidden costs.

Product lifecycle in a circular economy.










We're committed to a sustainable future.

JB Hi-Fi recognises the environmental impact from strong consumer demand for new technology, tech related services and the need for continuous upgrades to electronics and commercial appliances, and the corporate and social responsibility held by JB Hi-Fi within this space to reduce these environmental impacts.

We are committed to minimising the effect our commercial operations may have on the natural environment and we seek to proactively reduce our waste, energy consumption and emissions across our sales and logistics network.

Any reason, anytime

Minimise downtime with **JB Hi-Fi Tech Care+** device Replace or Refresh solutions.

Description:	Tablets: iPad & Android	Laptops: Under \$1,000	Laptops: \$1,000 and over
Any reason plan 	Replace	Replace	Choice of Refresh / Replace
Plan term 	3 Years		
Included service requests 	3 service requests		
Service fee per service request 	\$65	Choice of \$150 or \$250, determined at time of purchase	
Trigger for service request 	Any reason Any time		
Warranty Guarantee 	The Warranty Guarantee provides you with certainty that your device will be repaired in the case of mechanical or electrical failure at any time during the 3 year plan term		
Change of mind 	Cooling off period of 15 days from the date of purchasing the plan		

Key benefits of JB Hi-Fi Tech Care+



Any reason

Rest easy, knowing that your device is covered for any reason, no matter the condition.*

*In accordance with the plan T&C.
Excludes lost or stolen items.



No hidden costs

With us, there are no unexpected fees to worry about.



Warranty Guarantee

The Warranty Guarantee provides certainty for mechanical and electrical faults across the 3 years of the Tech Care+ plan.



Swift turnaround

Fast resolutions with Replace plan (as fast as next business day) and Refresh plan (5-business day), minimising downtime.

Why choose JB Hi-Fi Tech Care+?

Day one coverage:

Your device is covered from the moment you get it.

Trusted support:

Benefit from the backing of JB Hi-Fi, Australia's largest electrical retailer, and supported by SquareTrade, an AllState company.

Refresh plan:

Your device will be brought back to optimum working condition, through diagnostics and replacements of parts that are damaged or not operating at optimal capacity (such as batteries) and your device will be cleaned from debris and dirt.

Replace plan:

You will receive an advance exchange, meaning the administrator will send you the replacement device before it has received your device!

Length of cover:

Rest assured that your device will be covered for the first 3 years of ownership.

Any reason coverage:

Our service allows you to Refresh or Replace your device for any reason, which includes anything from a change of colour to minor scratches or even damage.*

*In accordance with the plan T&C.
Excludes lost or stolen items.



Simplified Procurement | Business Portal | Self Management



Our portal is your portal

Our business portal allows you to 'draw back the curtain' for 24/7 browsing and purchasing of products for our business customers.

All you have to do is set up a free account with us. It's not a commitment but it's definitely the first step to a beautiful business relationship. And it's simple.

[Create An Account >](#)

Purpose

- To provide simple access for the smaller day to day purchases
- Dedicated Login with unique usernames and passwords
- Tailored Product Selection
- Promotional Products

How many portals are needed?

Entity / ABN

Franchise Specific / Category Specific

Welcome Dana | Help & Support | Favourites | Logout | My Account

JB Hi-Fi Business | iphone 13 128gb | All Categories | \$1,327.18 (inc GST)

Products | Solutions & Services | Who We Help | Why Us | Resources | Offers

Business Home > Search "iphone 13 128gb"

Filter By: Apple connector type, Availability, Battery life, Bluetooth, Built-in flash, Device screen size (inches)

Sort: Please Select

Showing: 24

Select quick view to review additional info and images

Confirm quantity and select add to cart

Add products to your favourites list

Compare specifications for up to 3 products

Product	Price	Quantity	Action
Apple iPhone 13 128GB (Midnight)	\$1234.00 (inc GST (EA))	1	Add to cart
Apple iPhone 13 128GB (Starlight)	\$1234.00 (inc GST (EA))	1	Add to cart
Apple iPhone 13 128GB (Pink)	\$1234.00 (inc GST (EA))	1	Add to cart

Product Verticals:

Audio:

Speakers, Headphones, Microphones, Security



Visual:

Commercial TVs, Projectors, Players, Recorders, Interactive Whiteboards, Media Streaming, TV accessories



Product Verticals:

Computers & Tablets:

iPad, Tablets, Laptops, Desktops, Monitors, Office Equipment



Networking Services:

Wireless AP's, Servers, Storage:



Communication:

Mobile Phones, Phone Plans, Landlines, Broadband



Workplace Mobility:

Mobile Devices, Accessories, Software, POS terminals



Product Verticals:

Appliances:

Kettles, Toasters, Cleaning appliances, whitegoods, Heating, Cooling, Purifiers



Other:

Gaming devices, Drones, VR kits



Services:

Digital Signage, Licensing, Installation, Configuration, Tech Care+, Buy Back



JB Hi-Fi Technology Buyback Program
Sustainability Meets Savings
What are you doing with your old devices?
Would you like a Buyback Quote?
Together we can make a difference. Ask us how.

Digital Signage – Made Easy with Smartsign™

SIMPLICITY

Smartsign is easy to use.
Get started quickly and without fuss.
You will be up and running within minutes.

FLEXIBILITY

Smartsign supports most common formats
as well as the majority of screens and devices.
Start designing with your own corporate identity
together with premade templates or
begin designing from scratch.

SCALABILITY

Start small, go big. Or start big and go even bigger.
Smartsign will adapt without a glitch.

ACCESSIBILITY

Smartsign can be used and accessed from
anywhere in the world. Publishing can be
scheduled for ultimate freedom.

SUPPORTABILITY

Help is on the way. Smartsign has always had free
support and free online training sessions.

The Core – Smartsign Display Manager

The digital signage solution is known as Smartsign Display Manager.
It gives you quick and easy control over digital signage as a marketing channel.
With Smartsign Display Manager, you control your message and can deliver exactly what you want.
The platform is extremely stable and flexible, and is suitable for all industries. It is also user-friendly,
which means that everyone in the company can use Smartsign to inform and inspire.



Web-based
Interface

Support for most web
browsers. No software
needs to be installed by
the user.



Calendar-based

Plan and schedule when
the content is to be
displayed on screens, e.g.
Mondays 09:00-10:00.



Automated work-
flows

Monitor files – when the
scheduled file has been
edited, the screens are
updated automatically.
You can also monitor RSS
flows or Twitter etc.



Extensive filefor-
mat support

Support for most common
file formats, e.g. Power-
Point, Excel, Word, PDF,
video, Jpeg, HTML ..



Your content
(img, mov, url,
RSS, ppt, pdf, wgt)



Smartsign
software



Cloud or
local server



Network
LAN or www



Digital
displays

Book content in four simple steps

1
Choose
screens



2
Crate
playlist



3
Schedule



4
Finish





Customer References

Zero Latency Technology Procurement

Zero Latency partner with JB Hi Fi Business to deploy a wide array of innovative technologies.

JB Hi-Fi is significantly improving Zero Latency's IT infrastructure by offering comprehensive procurement services, which include high-performance HP hardware and advanced Cisco Meraki networking solutions.

Through this strategic collaboration, Zero Latency can leverage JB Hi-Fi's expertise in sourcing and deploying cutting-edge technology to ensure seamless, reliable connectivity and optimized system performance, thereby enhancing their immersive gaming experiences.



Rapid Global IT Procurement

Rapid Global partner with JB Hi Fi Business to deploy a wide array of innovative technologies.

JB Hi-Fi is at the forefront of procuring IT solutions for Rapid Global's national operations, significantly enhancing their safety and compliance measures. By deploying advanced digital solutions, JB Hi-Fi ensures that Rapid Global can efficiently manage visitor and contractor entry, streamline site access control, and maintain real-time compliance records across various locations.

These solutions, featuring cutting-edge technologies, provide rapid and accurate health screenings, identity verification, and real-time data logging, which are crucial for maintaining high safety standards.



Schnitz Solution Deployment

Schnitz partner with JB Hi Fi Business to assist in new store deployments.

JB Hi-Fi is enhancing Schnitz's operational efficiency by providing a robust IT procurement service that includes Lenovo tablets, Brother printers, and TP-Link routers and switches.

This comprehensive service ensures that Schnitz's restaurants are equipped with reliable and high-performing technology to streamline their ordering and payment processes. Through this partnership, JB Hi-Fi demonstrates its commitment to delivering tailored IT solutions that cater to the specific needs of the fast-paced restaurant industry



Team Global Express Digital Marketing Initiative

TGE partner with JB Hi Fi Business & Smart Sign to assist in the Digital Marketing Footprint, Nationally.

JB Hi-Fi is spearheading the procurement and integration of Smart Sign Digital Marketing solutions for Team Global Express warehouses, revolutionizing their internal and external communications. By deploying these advanced digital signage systems, JB Hi-Fi ensures that Team Global Express can efficiently convey critical information, promotional content, and real-time updates throughout their warehouse facilities.



Metcash Delivery and & Design

Metcash partner with JB Hi Fi Business to deploy innovative appliances for a state-of-the-art office and warehouse space.

JB Hi-Fi is outfitting Metcash's new office and distribution centre with a range of top-tier appliances from Bromic, Essato, LG, Beko, and Hisense. This strategic partnership ensures that Metcash benefits from high-quality and reliable products that enhance both the functionality and comfort of their new spaces.

By leveraging JB Hi-Fi's extensive product offerings and expertise in procurement, Metcash can create a well-equipped, efficient, and technologically advanced office and distribution centre, reflecting their commitment to excellence and innovation.



Healthshare Victoria AV Deployment

Healthshare Victoria partner with JB Hi Fi Business to deploy new technology for a state-of-the-art office and warehouse space.

JB Hi-Fi is spearheading the procurement and integration of advanced Yealink AV technology for Healthshare Victoria's 18 new office meeting rooms. This initiative involves equipping the meeting spaces with Yealink's state-of-the-art video conferencing systems, which offer crystal-clear audio and high-definition video, enhancing collaboration and communication.

This integration not only improves the functionality of the meeting rooms but also supports Healthshare Victoria's mission to foster efficient and effective teamwork in their new office environment



Save the Children AV Deployment

Save the Children deploy new technology for a state-of-the-art office.

JB Hi-Fi is playing a pivotal role in procuring and integrating Yealink AV technology for Save the Children's new office relocation project, ensuring state-of-the-art communication and collaboration capabilities.

By outfitting the new office with Yealink's advanced video conferencing systems, JB Hi-Fi guarantees high-definition video and crystal-clear audio, facilitating seamless virtual meetings and enhancing productivity. This integration supports Save the Children's mission by enabling efficient teamwork and communication across various locations, vital for their global operations.



Why JB Hi Fi Business

- 1. Our local capabilities:** ability to demonstrate local implementations with success.
- 2. Vendor Agnostic** - establishes seamless future expansion processes.
- 3. OPEX financial models:** Scalability with OPEX models
- 4. Technology Buybacks** – Credit for future purchases
- 5. Compliance** – Compliant with all necessary requirements in Tech implementations.
- 6. One point** of contact within JB Hi Fi Business
- 7. Share a common vision** – Not offering you something to buy, but something to buy into.

**We are
JB HI Fi
Business**

**One Brand,
One Promise**

Let us help you conquer
your technology complexity

Thank you.

Contact Details



Chelsea Bradley

JBHi-Fi Business
Account Manager

0401 532 858 Mobile
chelsea.bradley@jbhifi.com.au

60 City Road
Southbank VIC 3006



JB Hi-Fi Business
Better for Business

 **Business**